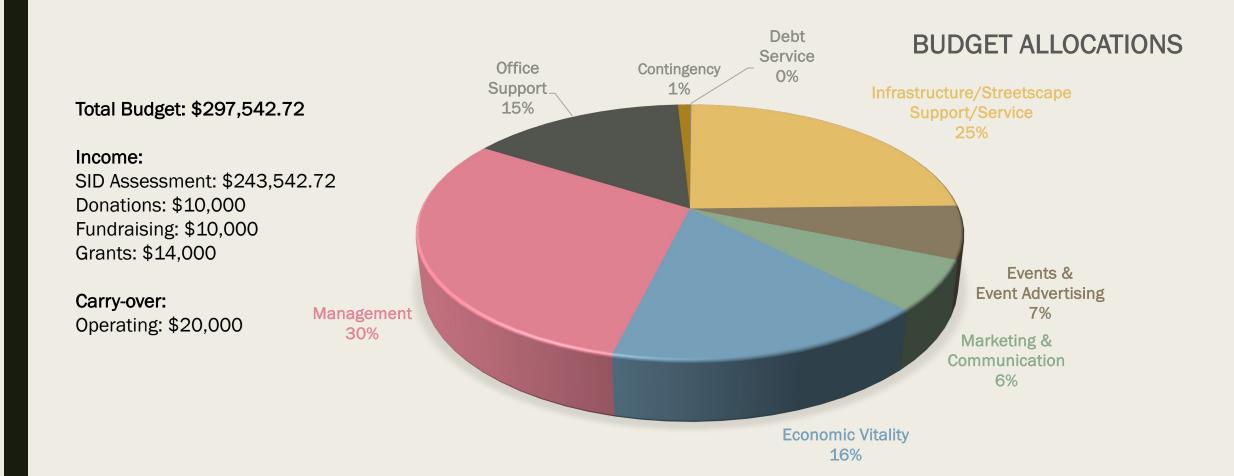


# 2023 BUDGET PRESENTATION

NATALIE PINEIRO
Consultant

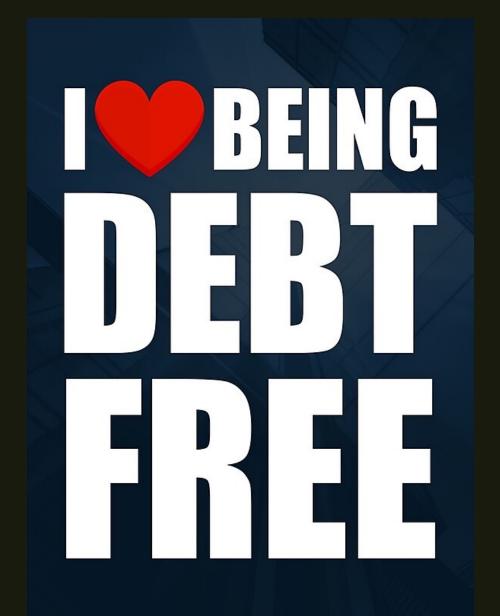
#### Budget Breakdown: Strategy in Action



#### Debt Service:

Total Debt Service

**\$** 0



# LANDSCAPE SUPPORT & SERVICE

| Landscape/Streetscape Support & Service      |    |           |
|--|----|-----------|
| Sweeping/Cleaning,                           |    |           |
| Prep for special projects, Flag Installation | \$ | 48,000.00 |
| Snow removal (borough service)               |    |           |
| Watering (borough service)                   |    |           |
| /Labor for Flower Pot Installations/Removal  | \$ | 16,000.00 |
| Downtown Decorations/Flags/Bracket           | \$ | 9,000.00  |
| Directional/Parking Signage/Wayfinding       |    |           |
| Total Landscape Support & Service            | \$ | 73,000.00 |





# EVENTS & EVENT ADVERTISING

| Events and Event Advertising     |                 |
|----------------------------------|-----------------|
| Battles of Bound Brook           |                 |
| Riverfest                        |                 |
| Street Fair                      |                 |
| Farmers Market                   |                 |
| Curb Appeal Car Club             |                 |
| Movie Nights                     |                 |
| Total Events & Event Advertising | \$<br>20,000.00 |



| Media Buys/Advertising                | \$<br>10,000.00 |
|---------------------------------------|-----------------|
| Video Work                            |                 |
| Website                               | \$<br>1,500.00  |
| Graphic Design                        | \$<br>5,000.00  |
| Printing                              | \$<br>2,500.00  |
| Constant Contact/CRM System           |                 |
| General Communication: PR, Marketing, | \$<br>19,000.00 |

### MARKETING & COMMUNICATION: EXTENDING THE EXPERIENCE TO THE DIGITAL WORLD



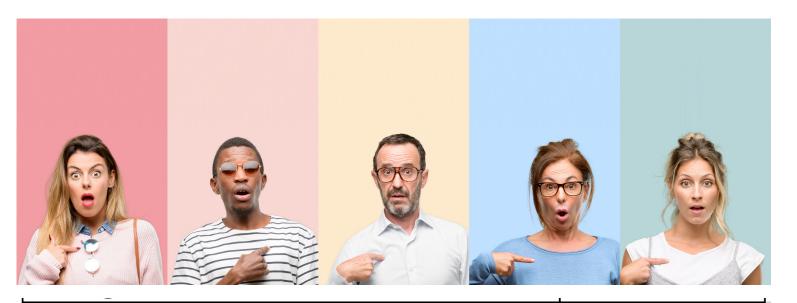






| <b>y</b>                           |                 |
|------------------------------------|-----------------|
| Annual Report to Council/          |                 |
| •                                  | 4 500 00        |
| Annual Report for Print            | \$<br>1,500.00  |
| Annual Meeting                     |                 |
| Merchant Seminars/Networking/      |                 |
| Business Awards/Grand Openings     |                 |
| Outreach/tradeshows/Print Material |                 |
| Data Collection                    | _               |
| (pedestrian counters, census       |                 |
| subscriptions,)                    | \$<br>5,000.00  |
| Strategic Planning                 |                 |
| Grant Programs, Contesting,        |                 |
| Direct business support            |                 |
| Professional Consultants           |                 |
| (retail, marketing etc.)           | \$<br>31,500.00 |
| Additional Professional Services   | \$<br>10,000.00 |
| Total Economic Vitality            | \$<br>48,000.00 |
|                                    |                 |

## ECONOMIC VITALITY: PLANNING/BUSINESS SUPPORT



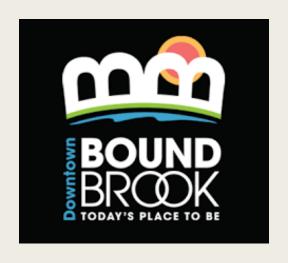
| Executive Director                       | \$<br>72,500.00 |
|--|-----------------|
| Programming Coordinator                  |                 |
| Health Insurance (ED)                    | \$<br>8,000.00  |
| Health Insurance (PC)                    |                 |
| ırances (General, Board, & Workers Comp) | \$<br>4,500.00  |
| Payroll Taxes                            | \$<br>5,000.00  |
| Total Management Fees                    | \$<br>90,000.00 |

#### Management: More than just staffing

#### Office Support & Contingency



| Rent                                      | \$<br>12,000.00 |
|---|-----------------|
| Phone/Internet/Wifi                       |                 |
| Utilities                                 | \$<br>5,500.00  |
| Dues & Subscriptions                      |                 |
| Accounting/Audit Fees                     | \$<br>8,000.00  |
| Office Supplies/Equipment                 | \$<br>3,000.00  |
| Legal Advertising                         |                 |
| rofessional Development (Staff and Board) | \$<br>10,500.00 |
| Admin                                     | \$<br>6,000.00  |
| Total Office Support                      | \$<br>45,000.00 |
|   |                 |
| Misc/Contingency                          | \$<br>2,542.72  |



# Questions